Improving Performance While Reducing Costs

60%

Resource Management

75% **Improved Value**
- Therapeutic Substitution
- Best Practice Protocols
- Patient Demand Matching
- Clinical Evaluation

25% **Eliminate Waste**
- High Performance Distribution
- Point of Use Services
- Review Package Waste
- Eliminate Hoarding & Shrinkage

40%

Price Reduction

55% **Standardization**
- Single e-Catalog
- Fewer SKU's
- Supplier Certification
- Fewer Suppliers

45% **More Effective Contracts**
- Committed Volume (>90%)
- Strategic Contracting
- Market share opportunities for suppliers
- Benchmarking